Money Transmitter Fees and Taxes: State Revenue and Policy Implications
Communications, Financial Services & Interstate Commerce Committee
Monday, Aug. 7, 2017
7:30 a.m. – 8:30 a.m.

Session Agenda and Speaker Biographies

State and federal efforts to impose an additional charge on wire transfers are raising concerns for traditional money services businesses like Western Union and new-comers like Amazon, Facebook, Google, PayPal and Square, who are licensed as money transmitters across the country at the state level. Come discuss the ramifications of these additional charges on traditional and non-traditional money transmission companies.

NCSL gratefully acknowledges PayPal for sponsoring this breakfast.

7:40 – 7:45 a.m.    Welcome and Introductions
                    Diana Clay, House Majority Research, Arizona
                    Legislative Staff Vice-Chair
                    Communications, Financial Services & Interstate Commerce Committee

7:45 – 8:15 a.m.    Speakers’ Remarks
                    7:45 – 7:55    Jillian Pevo, Director, Government Affairs, Western Union, Washington, D.C.
                    7:55 – 8:05    Usman Ahmed, Head of Global Public Policy, PayPal, Washington, D.C.
                    8:05 – 8:15    Senator Bo Watson, Tennessee

8:15 – 8:30 a.m.    Discussion & Questions from the Audience
Usman Ahmed  
Head of Global Public Policy  
PayPal  
Washington, D.C.

Usman Ahmed is the Head of Global Public Policy at PayPal Inc. His work covers a variety of global issues including financial services regulation, innovation, international trade, and entrepreneurship. He has given talks on these subjects at conferences and universities around the world and has published in the World Economic Forum Global Information Technology Report, MIT Press Innovations Journal, and the Boston University International Law Journal. Ahmed is also an Adjunct Professor of Law at Georgetown University Law School where he teaches a course on Fintech Law and Policy. Prior to PayPal, Usman worked at a number of policy think tanks in the Washington DC area focusing on good governance issues. Ahmed earned his JD from University of Michigan, his MA from Georgetown University's School of Foreign Service, and his BA from University of Maryland.

Jillian Pevo  
Director of Government Relations  
Western Union  
Washington, D.C.

Jillian Pevo was named Director of Government Relations at Western Union in October 2015. Pevo promotes Western Union’s core undertaking of connecting consumers and businesses around the globe by providing fast, reliable and convenient ways to move money. She helps represent Western Union before key constituencies, including Congress, the Administration, and state legislatures, to ensure Western Union’s legislative and regulatory views are considered during the policy making process. Prior to joining Western Union, Pevo led legislative affairs at Washington, D.C. based trade association, the National Association of Federal Credit Unions. Pevo began her career serving as a legislative assistant to Representative Frank R. Wolf, the most senior member of the Virginia Delegation and a prominent member of the House Appropriations Committee. During her tenure with Rep. Wolf, Pevo worked on a diverse range of issues related to financial services, housing, and economic policy. Pevo earned her master’s degree in public administration from The George Washington University and her bachelor’s degree in political science at St. John Fisher College in Rochester, N.Y. During her time at St. John Fisher College, Pevo played college basketball. With a passion for the game, she still enjoys playing pick-up in D.C. with Hill staff and other lobbyists.

Bo Watson  
State Senator  
Tennessee

Foy W. ‘Bo’ Watson represents the 11th district, which encompasses part of Hamilton County in Tennessee. He was first elected as a state senator for the 105th Tennessee General Assembly, having previously served as a state representative during the 104th General Assembly. In the Senate, he serves as chairman of the Senate Finance, Ways and Means Committee. Senator Watson graduated Magna Cum Laude from the University of Tennessee at Chattanooga in 1983 with a B.A. in Biology and received his education and training in physical therapy at the University of Tennessee Center for Health Sciences in Memphis, Tennessee. Senator Watson has been a practicing physical therapist for 26 years and he is currently the Director of Sports Medicine and Therapy Services at HCA-Parkridge Medical Center in Chattanooga, Tennessee.